Jacobsen Declaration Exhibit AN
Why I started KAM Industries

There is something magical about running trains on a circle of track and seeing the train run. I just wanted to use the trains to do more. My first train set was Lionel HO. I liked the action cars, and the visual interaction on the layout. I still have my original Lionel HO set, but have been lucky to add to the set over the years, and have just about every action car that was produced in the pre-generic models. Acquisition of Lionel. I always wanted to computerize my model railroad. I just wanted my trains to do more.

My vision was to add computer control to my model railroad, where I have a wireless throttle to control my layout. At the same time, I had a pre-programmed train running on the layout. I wanted to use a computer running as a collision avoidance system to control the automated trains. This allows me to run my train, while the computer runs 3 or 4 other trains on the layout.

Visions are what drives us to get up in the morning and to do things that no one else has achieved (or thought was possible). Vision drives us to innovate where others copy those that innovate. My vision has driven me over the years to learn new skills, implement new ideas, build products and be open and exchange information with users as peers. I founded KAM with this principal, and designed "The Conductor" to exchange information between our users, with the purpose of creating Software products for the Digital Railroad®.

KAM Industries History

KAM Industries was founded in 1991. KAM Industries is an independently owned consulting company that develops software and tools for our customers. During our first 25 years of business, we have developed over 500 KAM products. Our commitment to excellence has earned us the respect of our customers and the industry. We are proud of our history and look forward to continuing to provide innovative products and services to the model railroad community.

KAM's first software product was Engine Commander for the Model Railroad Control System (MRCS). We have since developed a wide range of products that are used by hobbyists and professionals alike. Our products are designed to make model railroading easier and more enjoyable. We are constantly working to improve our products and add new features to keep up with the latest trends in the industry.

KAM's software is designed to be easy to use. We have built a user-friendly interface that allows users to quickly and easily get started with model railroading. Our software is compatible with a wide range of model railroad equipment and accessories, so you can be sure that our products will work with your existing setup.

KAM's commitment to excellence is evident in our products and services. We are dedicated to providing our customers with the best possible experience. We are always looking for ways to improve our products and add new features to meet the needs of our customers. We are committed to providing our customers with the highest quality products and services available.

KAM Industries is a leader in the model railroad industry. We are proud to be a part of this exciting field, and we are committed to helping others enjoy the joys of model railroading. We look forward to continuing to provide innovative products and services to the model railroad community for many years to come.
APB and ABS signals, 2 color aspects, and full interlock support. Classic Panel is the next generation 1940 dispatcher panel designed for the modeler. Classic Panel integrates new signal technology, distributed network support, location information and portability to the Windows CE PDA devices.

In 2003, Train Server reached another milestone: support for the first full duplex wireless hand held throttle using Microsoft Windows CE devices, called Loco CE®. Loco CE integrates commercial computer Windows CE - PDA products into the model railroad environment using off the shelf computer equipment. Loco CE is the OEM software product included in Lenz Set L1 in the United States.

In late 2003 KAM introduced the distributed XML communications protocol designed to allow distributed model railroad clients to operate over a remote network using TCP/IP and the XML data/command protocol. The Train Server Architecture clearly extends the boundary on what can or cannot be done to support the end user and developers.

In 2004 KAM introduce the RailDriver Commander® remote software supporting the RailDriver computer based throttle and full scale simulators running model railroads. Rail driver interface is unique where the interface can be local to the user system, or remote across the Internet using Train Server XML protocol. KAM’s Train Server architecture supports the demands and performance of a user-to-hardware interface that is unique in the industry.

Our focus in 2005, was to migrate all of the client software to a new set of developer tools that are XML and .net based. Along with the .NET software, we released our new Train server sdk kits, with Visual studio 2003 templates. This new tools allow users greater flexibility in developing model railroad applications using Microsoft tools like Visual Basic .net Express.

As part of development effort in 2005, we introduced Train Server release 3.0, and addressed the problems areas associated with the developer interface and the tools sets required to build Model railroad applications. In June 2005 at the Cincinnati convention we introduced Decoder Commander. The first XML based distributed programmer. This application has been under development since 2001. After many user beta testing and UI changes we new we had a hit.

What will 2006 bring? we are looking at more software enhancements to our products. I have expanded our download site where users can now download the complete CDROMs online. We are planning a new release of CDPRO in late 2006 that will address compatibility problems with Windows Xp and Vista. With time permitting, I have some additional new products to announce.

But in all of this, my goal still remains the same - provide our users with excellent software to run your digital railroad and have fun. After all, that is goal for all of us.

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Visitors in 2006: 67,453
Hits in 2006: 1,311,633
Page Views in 2006: 162,962
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Hits in 2005: 2,059,788
Page Views in 2005: 258,502

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